

MICHAEL L. RAINVILLE

Warwick, Rhode Island

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SUMMARY

Results oriented/profit driven Accountant with turnaround expertise. Successfully pioneered reorganization initiatives which have led to sustaining operational expenses and revenue. Proven record of developing and implementing solutions to multidimensional, complex operational problems. Skilled in directing and motivating staff to optimal productivity through a “lead by example” philosophy. Proficient in identifying areas of improvement and developing/implementing necessary action plans to drive change. Exceptional abilities in managing internal/external customer relations. Proven track record of working successfully with all levels of management. Core competencies include:

- Accounting, tax and both internal and external operational and financial auditing.
- Cash Management & Credit & Collection Policies & Procedures
- Great Plains Dynamics /FRX, Peachtree, Real World and other accounting software.
- Management and Supervisory Experience.
- Extensive background working with retail, hospitality, wholesale, manufacturing, banking, transportation, construction, E-commerce, not for profits and public accounting.

WORK EXPERIENCE:

MICHAEL I. RAINVILLE ASSOCIATES, Warwick, RI

1978 – Present

www.MRainvilleconsultant.com

Federal and State Tax Consultant and Freelance Financial Controller

Services offered in Financial Management, Accounting, Federal and State Individual and Corporate Tax experience.

- Customer client base includes companies within the Retail, Hospitality, Wholesale, Manufacturing, Banking, Transportation, Construction, E- Commerce, Not for Profit and Public Accounting.
- Knowledge of corporate operations based on previous roles as Financial Controller and CFO with 2 very successful companies.

MOHEGAN SUN CASINO, Uncasville, CT

2003 - 2020

Gaming /Hospitality/Retail. Plan B, LLC (Avalon Nightclub), Plan C, LLC (Vista Lounge), Plan D, LLC (Game On) & Lansdowne Pub MS LLC .

Controller

Charged with the monthly oversight and preparation of the month end financial statements for Plan B, Plan C, Plan D and Lansdowne Pub. Processed all tax reports and related 3rd party time sensitive reports required. Developed and implemented policies and procedures to account and monitor daily cash. Supervised professional staff in A/P, A/R, Payroll, Human Resources and General Accounting

MOHEGANS SUN CASINO, Controller (continued)

- Developed and updated internal controls to effectively safeguard company assets.
- Recommended and implemented a company sponsored 401-K program.
- Prepared and issued weekly multi location Cost of Sales reporting and other operational reporting as required.
- Achieved multi flawless audits during 17-year tenure.
- Internally updated and improved the yearly reporting of tangible personal property resulting in the savings of over \$250K.
- Continuously reviewed and managed cost controls leading to improvements to the bottom line.

TEALUXE INC, Franklin, MA

1993 - 2003

*Tea and Tea related products to Multi State Hospitality/ Retail Industry***Controller/ CFO**

Oversaw and processed month end financial statements and Massachusetts and Rhode Island monthly sales and meals tax reports. Developed and implemented policies and procedures to improve daily cash reporting and management.

- Drove cost controls by way of solid management, which lead to the least amount of "out of pocket" equity contribution.
- Re-established relationships with vendors during company bankruptcy.
- Managed and directed day-to-day operations, which lead the company through a successful, Chapter 11 and reorganization process.
- Successfully negotiated with Creditors Committee. Provided information that allowed company to remain operational.
- Achieved two flawless audits during tenure (company's first).
- Sold stagnant inventory on the Internet at a reduced rate that generated \$150,000 (100% markup).
- Implemented process improvements which lead to restaurants successfully franchised after emerging from bankruptcy.

EDUCATION

Providence College, Providence RI - Bachelor of Science in Business Administration

PROFESSIONAL ACHIEVEMENTS

Successfully passed Internal Revenue Registered Tax Return Preparers
National Examination 2012. IRS approved Electronic Return Originator